



More  
than  
Real Estate

# Tatiana “Tati” Bijani

LUXURY REAL ESTATE SPECIALIST • DOUGLAS ELLIMAN

Past President, NAHREP Fort Lauderdale • Host, Cafecito con Tati

*“Con Tati, soñarlo es tenerlo.”*

## ABOUT TATI

### *Where passion meets purpose.*

Tatiana “Tati” Bijani is a distinguished Luxury Real Estate Specialist at Douglas Elliman, serving the South Florida market with a level of concierge care that transforms transactions into milestones. Born in Maracaibo, Venezuela, and formed by a life that has spanned law, entrepreneurship, fashion, and advocacy, Tati brings a rare multidimensional intelligence to every deal and every relationship.

Her path is not a straight line — it is a story of reinvention. She practiced civil, labor, and administrative law in Venezuela; she built and led a beloved women’s boutique as its designer and CEO; she operated a Subway franchise; she crossed borders and rebuilt everything. Each chapter sharpened the instincts she now brings to real estate: an eye for value, a gift for negotiation, and an unwavering commitment to her clients’ success.

At Douglas Elliman, Tati serves high-profile and international buyers with the discretion and dedication they demand. She holds a suite of prestigious designations — CIPS, ABR, PPMC, CLHMS, Certified Real Estate Negotiator, and Luxury Home Specialist — that position her at the intersection of expertise and trust. Her command of Spanish, English, and French allows her to serve a global clientele with native-level cultural fluency.

As Past President of the NAHREP Fort Lauderdale Chapter, she championed the Hispanic Wealth Project and mentored a generation of real estate professionals. As a Relocation Specialist, she guides individuals, families, and corporations through seamless transitions into South Florida. She also serves as Relocation Coordinator for Equally Crafted Management (ECM), overseeing resident relocation operations with precision and care.

# Designations & Education

EXPERIENCE · KNOWLEDGE · A GLOBAL PERSPECTIVE

## NAR® DESIGNATIONS

**CIPS · ABR · CLHMS · PPMC**

Certified International Property Specialist · Accredited Buyer's Representative · Certified Luxury Home Marketing Specialist · Professional Property Manager Certified

## CERTIFICATIONS

**Negotiator '24 · Luxury '19 · Relocation Specialist**

Certified Real Estate Negotiator · Luxury Home Specialist · Relocation Specialist — Corporate & International

## EDUCATION & TRAINING

**LLB Law** · Universidad del Zulia, Venezuela (1995–2000)

**Master's in International Trade & Customs** · Venezuela  
**Customs Technician** · Escuela del Seniat (2002–2003)

**Commercial Arbitration** · Centro de Arbitraje de Venezuela (2005–present)

**The Landlord Property Management Academy** · PPMC

## CURRENT ROLE

**Relocation Coordinator** · Equally Crafted Management (ECM)

# What She Stands For

VALUES · IMPACT · A BRIGHTER TOMORROW

01



## Real Estate Excellence

From luxury condominiums to investment portfolios, Tati approaches every transaction with market mastery, emotional intelligence, and a relentless drive to deliver results that exceed expectations.

02



## Hispanic Community

As Past President of NAHREP Fort Lauderdale and one of 10 NAHREP Certified Trainers nationwide, Tati is a pillar of Hispanic wealth-building — inspiring homeownership and financial freedom within her community.

03



## Culture & Voice

Through *Cafecito con Tati*, her Spanish-language podcast, she amplifies the stories of Hispanic excellence in America — one conversation, one dream, one community at a time.

04



## Philanthropy & the Arts

As Executive Director of the Siman Orchestral Foundation Miami, Tati nurtures young musical talent and uses the transformative power of music to open doors for the next generation.

05



## Relocation Expertise

As a certified Relocation Specialist and Relocation Coordinator for ECM, Tati guides families, professionals, and corporations through seamless transitions into South Florida with precision, empathy, and white-glove care.

06



## Family & Roots

A mother, a daughter, an oldest sibling — Tati's love for family runs as deep as her professional ambition. Her Venezuelan heritage grounds every step of her journey and fuels her empathy for every client she serves.

*People.  
Places.  
Possibilities.*

## HER JOURNEY

# A life built on reinvention.

EXPERIENCE · PURPOSE · A BRIGHTER TOMORROW

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**1995 — 2000**  
**LLB Law • Universidad del Zulia**  
 Earned her law degree in Maracaibo, Venezuela, building a foundation in civil, labor, and administrative law.
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**2002 — 2003**  
**Foreign Trade & Customs • Escuela del Seniat**  
 Specialized training in international trade and customs regulation — adding a global commercial dimension to her legal expertise.
- 
**2002 — 2005**  
**Lawyer • La Roche, Romero & Associates**  
 Practiced civil, labor, and administrative law in Venezuela, developing exceptional negotiation and documentation expertise.
- 
**2005 — Present**  
**Commercial Arbitration • Centro de Arbitraje de Venezuela**  
 Certified in Commercial Arbitration — a credential maintained and practiced continuously, adding sophisticated dispute resolution expertise.
- 
**2004 — 2007**  
**CEO & Owner • Subway Franchise**  
 Led operations, finance, and team management as a franchise owner in Maracaibo.
- 
**2005 — 2011**  
**Designer & CEO • Tatiana Bijani Boutique**  
 Founded and ran a women's fashion boutique — designing collections, building brand identity, and mastering retail operations.
- 
**2011 — 2018**  
**Real Estate Agent • Brickell Realty Group**  
 Launched her South Florida real estate career, specializing in Miami's dynamic residential and luxury markets.
- 
**2018 — Present**  
**Sales Associate • Douglas Elliman**  
 Serves Miami–Fort Lauderdale's most discerning buyers and sellers with concierge-level expertise and an unmatched designation portfolio.

## LET'S CONNECT

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